

## **A Call for Full Expression of Demand**

To:

- All representatives of Civil Society and Key Populations in CCM's
- All Civil Society and Key Populations representatives participating in Global Fund Country Dialogue Processes

From:

- Communities Delegation to the Board of The Global Fund to Fight AIDS, Tuberculosis and Malaria
- Developing Country NGO delegation to the GF Board
- Developed Country NGO delegations to the GF Board
- Ecumenical Advocacy Alliance (EAA)
- Global Action for Trans Equality (GATE)
- Global Forum on MSM & HIV (MSMGF)
- Global Network of People Living with HIV/AIDS (GNP+)
- Global Network for Sex Work Projects (NSWP)
- HIV Young Leaders Fund (HYLF)
- International Community of Women Living with HIV/AIDS (ICW)
- International Council of AIDS Service Organisations (ICASO)
- International HIV/AIDS Alliance (the Alliance)
- International Network of People who Use Drugs (INPUD)
- International Treatment Preparedness Coalition (ITPC)

**With this letter the above listed Global Fund Board delegations and civil society/KP networks call for Full Expression of Demand.**

Given that the current resources of the Global Fund are limited, it is expected that full expression of demand will substantially exceed the 'funding allocations' that have been communicated to countries by the Global Fund (even when the 'incentive funding' opportunity would be added to this).

The Global Fund Technical Review Panel (TRP) will review the full demand as expressed in the concept notes. They will assess which elements of the full demand are of sound quality, even if the country allocation is insufficient to cover these funding needs. The TRP will then recommend to the Fund's Grant Approvals Committee which elements of the full demand should be included on the register of 'Unfunded Quality Demand' (UQD), which could then be funded should additional resource become available from the Global Fund or other donors. As additional resources that the Global Fund will mobilize in this replenishment period (2014-2016) become available, they will be invested in this register. Countries should therefore not limit their concept notes to the size of the allocations.

**For these reasons we call on all colleagues from civil society, key populations, gender and human rights work to be fierce advocates in the Country Dialogue and Concept Note development processes for a FULL EXPRESSION OF DEMAND.**

**Full expression of demand means that all health needs and critical enablers<sup>i</sup> related to the HIV/AIDS, Tuberculosis and malaria prevention, treatment, care and**

**support are addressed and fully costed, including the needs of the most vulnerable communities such as key populations<sup>ii</sup>, people living with HIV, women and children.**

## **Background**

In March of this year, each Global Fund eligible country received an allocation letter that indicated the 'allocated funding' amount that it may receive in the period 2014-2016.

Apart from this allocation, additional funds are also set aside for a pool of 'incentive funding', available on a competitive basis to encourage ambitious, high-impact requests for eligible components in Bands 1, 2 and 3.<sup>iii</sup> Countries that are eligible for incentive funding are encouraged to apply by requesting an amount above the allocation.

While a typical grant is for three years, the Global Fund can work with countries to be flexible on timing, and in some cases may significantly shorten the timeline to maximize impact. If countries have critical reasons for frontloading investments, for example to increase impact and/or to address gaps in the response, they should therefore discuss this with the Global Fund Secretariat at least one month in advance of concept note submission.

## **Full expression of demand**

The Board of the Global Fund has decided that the New Funding Model should seek a full expression of demand, building on National Strategies. This requires that countries take the funding amount communicated in the allocation letters not as a ceiling, but rather as a floor. Unfunded quality demand (as recommended by the Global Fund TRP) will be kept on a register, awaiting additional funds as they become available.

## **The UQD Register: a unique opportunity for Resource Mobilisation**

Never before has the Global Fund had a register listing Unfunded Quality Demand, reflecting sound programmes to address existing health needs and save lives. Such a register will help the Global Fund and its advocates to better document need, understand gaps and mobilize additional resources:

- Through calling on the Fund's current donors to top up contributions
- Through reaching out to new donors, the private companies and foundations and High Net-Worth Individuals to step up to the plate and join the Global Fund
- Through advocating with implementing governments for increased domestic investments that will address the gap

## **Towards the Global Fund's 5th Replenishment**

While continuing our collective effort in mobilizing additional resources to address the current funding gap that the Quality Unfunded Demand Register demonstrates, we will have to prepare simultaneously for the upcoming 5<sup>th</sup> Replenishment of the Global Fund, which is expected to take place Mid 2016.

For this new Replenishment it will be critical that we are able to demonstrate impact through successful implementation of programmes as well as increased domestic investments. The more we can demonstrate the need through fully expressed quality demand, the better we will be able to make the case for increased contributions to the Global Fund.

#### **In summary**

1. The Global Fund Board encouraged all countries to express full demand. This means that Concept Notes should be comprehensive and inclusive, building on fully costed National Strategies.
2. If the timeline for investments needs to be shortened to maximize impact, countries should discuss this with the Global Fund Secretariat at least one month in advance of concept note submission.
3. We call on all participants in the Country Dialogue process and in CCM's, and especially civil society and key population representatives, to advocate for full expression of demand: helpful suggestions are made in the attached "ENGAGE" brochure.
4. Components of expressed demand that cannot be funded immediately will become part of a register of Quality Unfunded Demand, for which we can continue to mobilize resources in 2014-2016.

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<sup>i</sup> Critical enablers are complementary strategies to increase the effect of basic programme activities and therefore crucial to the success of HIV, TB and malaria programmes.

<sup>ii</sup> Key populations are groups that face an increased burden and/or vulnerability to at least one of the three diseases due to a combination of biological, socioeconomic, and structural factors combined with lower access to services due to human rights violations, systematic disenfranchisement and criminalization. In addition, all people living with HIV and those who currently have, or have survived, TB fall within this definition:

- **HIV:** Gay, bisexual and other men who have sex with men; Transgender people  
people with a special focus on injecting drug users; Sex workers
- **TB:** Prisoners and incarcerated people  
; People living with HIV
- **Malaria:** Refugees and internally displaced people;  
Indigenous populations in malaria-endemic areas.

<sup>iii</sup> Country bands are four groupings of countries based on two features: whether their gross national income (GNI) is above or below US\$2,000 per capita; and whether the composite measure of their disease burden is above or below a Board-designated level:

Band 1 – below US\$2,000 GNI, above disease burden threshold.

Band 2 – below US\$2,000 GNI, below disease burden threshold.

Band 3 – above US\$2,000 GNI, above disease burden threshold.

Band 4 – above US\$2,000 GNI, below disease burden threshold.

For Band 4 – countries with lower disease burdens and higher income levels – a separate methodology is used to determine allocations. Band 4 countries are not eligible for incentive funding.